



Corporate Overview

ZINQLife
LIFE SCIENCES INVESTMENT FORUM

March 8th, 2011

Pan Pacific Hotel
Seattle, WA
1:00 - 6:00 p.m.

Why Del Mar Pharma?

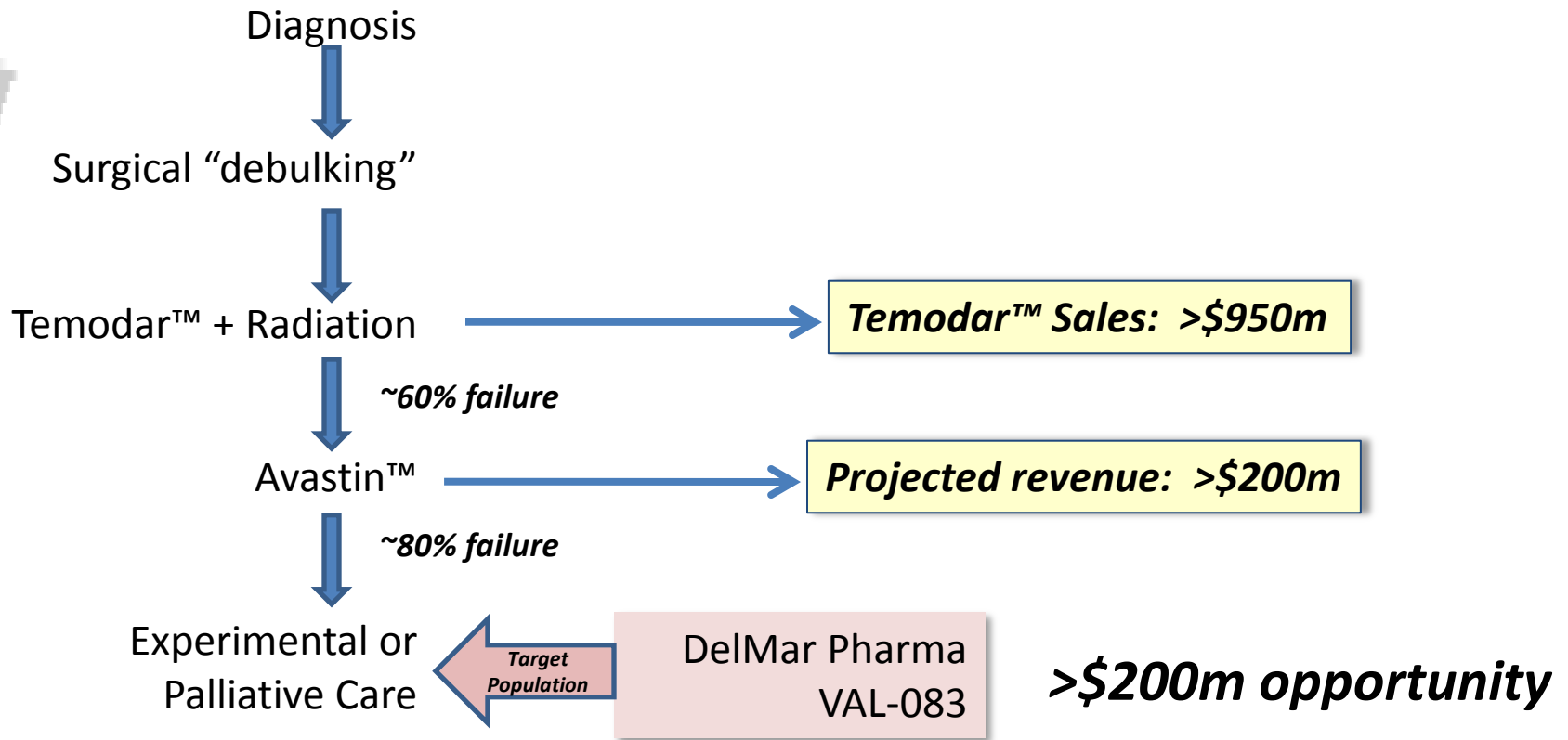
- ***Our lead drug is approved in overseas markets***
 - ❖ Opportunity for near-term revenue
- ***We know the drug works in our target indication***
 - ❖ Human clinical trial data from National Cancer Institute
- ***Our business model is unique & well validated***
 - ❖ Opportunity for significant near-term exit
- ***Our team has done this before***

Company Overview

- **Founded in 2010**
- **Rapidly developing & commercializing proven cancer therapies in orphan indications for patients failing modern biologic therapy**
- **VAL-083: First product opportunity**
 - ❖ U.S. IND filed Q4'10 : Refractory Glioblastoma Multiforme (post-Avastin failure)
 - ❖ Second orphan indication defined
 - ❖ Four new patents filed 2009/10
- **Significant near-term revenue potential**
 - ❖ International markets where drug is already approved
- **Defined pipeline expansion opportunities**
- **Experienced corporate & drug development team on board**
- **Seeking \$5m in new capital**
 - ❖ Current bridge round of \$1.5 million primarily to fund Phase II Human Clinical Trial

Glioblastoma Multiforme (GBM): The Challenge, Opportunity & Competition

- *Glioblastoma Multiforme (GBM)*
 - ❖ Most common & most aggressive of primary brain tumors
 - ❖ 20,000 cases in N. America Annually
- *Current Treatment Paradigm*



Del Mar Pharma Development Strategy

Front-line vs. Refractory: Regulatory Pathway

LONG DEVELOPMENT HORIZON

- ▶ New drug as standard of care in front-line GBM therapy – Registration Study Design
 - ▶ Randomized study vs. Standard of Care
 - ▶ >700 patients
 - ▶ \$70 - \$100 million
 - ▶ 6 – 7 years

-VS-

FAST-TRACK

- ▶ New drug as standard of care in salvage/ refractory situation – Registration Study Design
 - ▶ Single Arm Open Label
 - ▶ 80-100 patients
 - ▶ \$8 - \$10 million
 - ▶ 2 – 3 years
 - ▶ Potential fast-track & early approval based on “compassionate use”

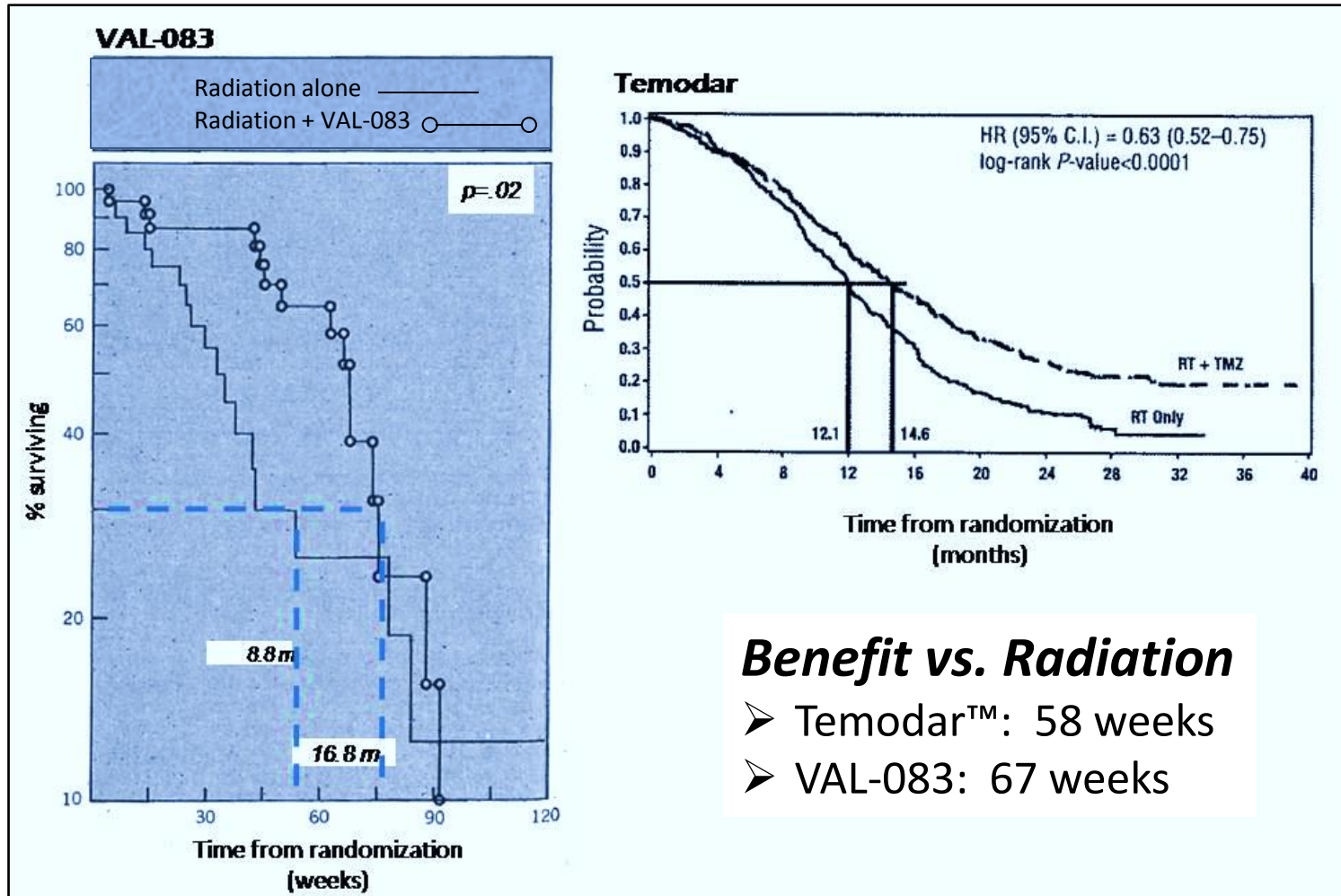
The Del Mar Pharma Solution: VAL-083

Drug Profile

- Small-molecule chemotherapeutic
 - ❖ First-in-class chemistry
- Well characterized mechanism of action
 - ❖ Bi-functional alkylating agent
 - ❖ Not cross resistant to current therapies
- Validated in more than 40 United States human clinical trials (National Cancer Institute) / Commercial product in China
 - ❖ Demonstrated efficacy in multiple tumor types
- Pharmacokinetics/Pharmacodynamics
 - ❖ Orally bioavailable
 - ❖ Rapidly crosses blood-brain-barrier with long half-life in CNS
 - ❖ Selective for brain tumors vs. intact white matter

VAL-083:

We know it works in GBM (Human Clinical Trials Data)



Benefit vs. Radiation

- Temodar™: 58 weeks
- VAL-083: 67 weeks

How Were Promising Drugs Overlooked?

1950s	1960s	1970s	1980s	1990s	2000s
<ul style="list-style-type: none"> • DNA structure discovered • Methotrexate Approved 	<ul style="list-style-type: none"> • NCI's National Chemotherapy Program Begins • Vinblastine & Vincristine Approved 	<ul style="list-style-type: none"> • NCI's Screens 1000s of chemotherapeutics • Cisplatin enters clinical trials (1971) <ul style="list-style-type: none"> • Biologics Emerge: • IL-2 Discovered • First human testing of biologic therapy (α-interferon) • Tamoxifen & Cisplatin Approved 	<ul style="list-style-type: none"> • NCI Reorganized: New focus on biologics <ul style="list-style-type: none"> • P53 gene cloned • HER2 gene cloned • BRCA1 & 2 genes cloned • NCI isolates t-cell viruses shown to cause AIDS • Orphan Drug Act is Passed 	<ul style="list-style-type: none"> • Taxol Approved • First human gene therapy attempted • Herceptin Approved • First MABs approved (Rituxan/ Herceptin) 	<ul style="list-style-type: none"> • Gleevec Approved • Avastin Approved • Erbitux Approved • Renewed clinical interest in chemotherapy for post-biologic failure <ul style="list-style-type: none"> • Treanda approved for post-rituxan failure • Omapro completes clinical studies for post-gleevec failure





Early 80s paradigm

- “Old” patents
- Value of orphan cancer indications not yet understood
- Major player (BMS) elected to focus on other primary candidates
- Invention of PCR → Focus on “targeted” therapy
- HIV/AIDS

What has changed . . .

- Orphan drug act
- Targeted therapy reimbursement paradigm
- New IP strategies

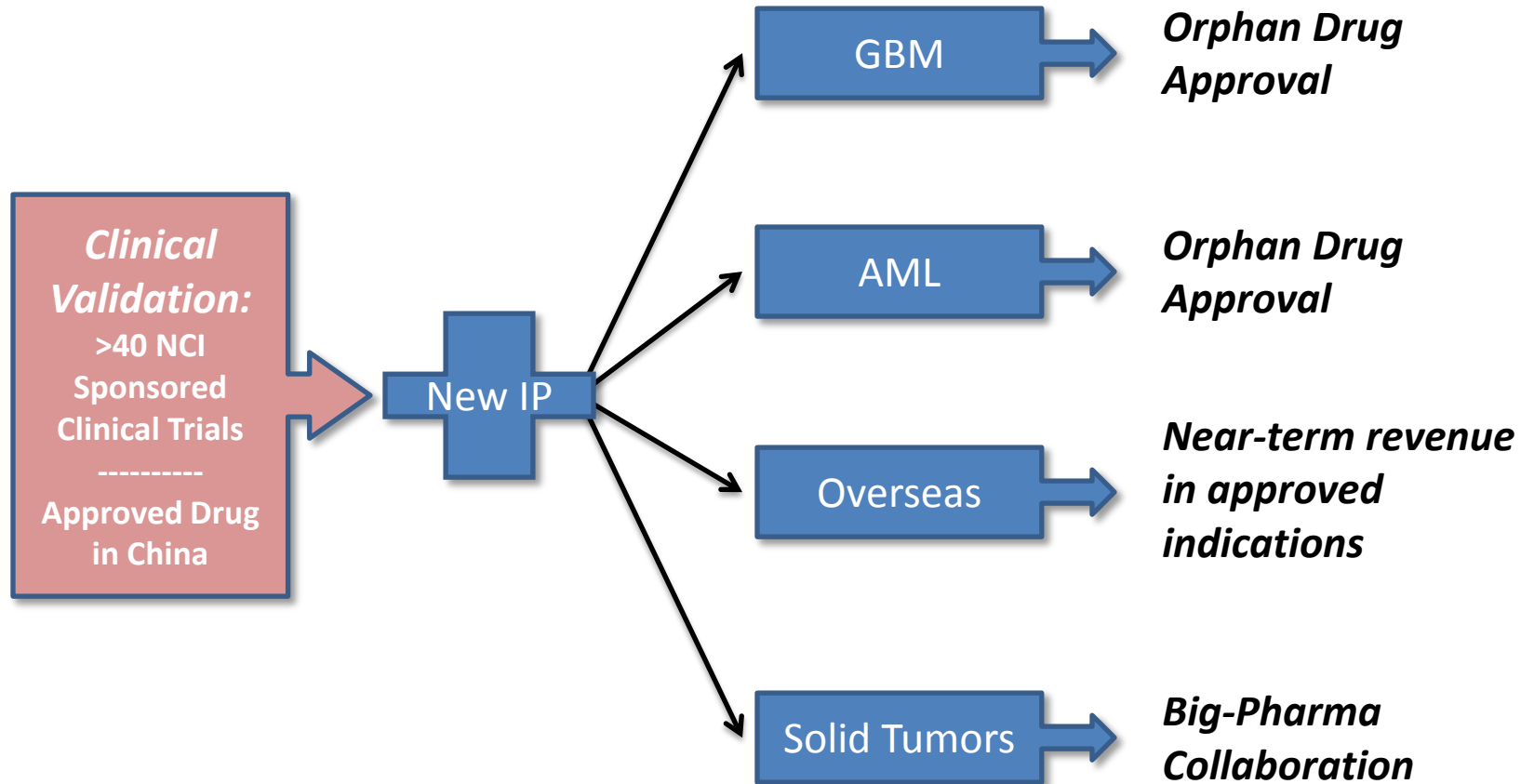
Business Model: Teaching Old Drugs New Tricks

Company / Origination	Product	Impact
 China	Trisenox™ <i>arsenic trioxide</i> NSCLC - 706363	<ul style="list-style-type: none"> ✓ <i>Approved for refractory APL (2000)</i> ✓ <i>Acquired (2005) \$100m</i>
 East Germany	Treanda™ <i>Bendamustine</i> NSCLC - 738783	<ul style="list-style-type: none"> ✓ <i>Approved for refractory NHL (2008)</i> ✓ <i>Acquired (2005) - \$200m</i> ✓ <i>Annual sales (2009) >\$400m</i>
 China	Omapro™ <i>Omacetaxine</i> NSCLC - 141633	<ul style="list-style-type: none"> ✓ <i>Approval pending for refractory CML</i> ✓ <i>Partnered (2009) - \$125m</i> ✓ <i>Option to acquire control (2010) - >\$200m</i>
 China	VAL-083 NSCLC - undisclosed	<ul style="list-style-type: none"> ✓ <i>IND filed: refractory GBM</i> ✓ <i>Second target indication: AML</i> ✓ <i>Acquisition Opportunity: \$\$??</i>

VAL-083 Opportunity for Near Term Revenue

- In 2011 China will become third largest pharma market (behind U.S. and Japan)
 - ✓ 2010 China Pharma Sales = \$40 billion
 - ✓ Chinese Pharma growth rate >25% vs. 5%-7% globally
- VAL-083 Approved in China for Leukemia & Solid Tumors (lung cancer)
 - ✓ ... not promoted in Shanghai & Beijing
 - ✓ ... not promoted for Lung Cancer
- Lung Cancer: 1 million cases per year in China by 2020
- Del Mar Pharma held ½ day exploratory symposium with leading Lung Cancer Physicians in Beijing Q42010

VAL-083: Development Strategy



Our Team

- **Capital Efficient / Low Burn:** Currently operates on a “virtual” basis
- **History of Success:** Collectively responsible for approval of more than 20 oncology drugs
- **Founders & Advisors:**
 - ❖ Jeffrey Bacha, BSc MBA – co-founder, President & CEO: Inimex / Inflazyme
 - ❖ Dennis Brown, PhD – co-founder, Chief Scientific Officer: Matrix / Chemgenex
 - ❖ Bill Garner, MD – co-founder: Urigen / Inverseon
 - ❖ Victor Levin, MD – Prof. Emeritus Neuro-Oncology MDACC
 - ❖ James Perry, MD – Chair, Canadian Brain Tumor Consortium

Key Team Member	Functional Expertise	Previous Corporate Affiliations
Richard Schwartz, MD	Clinical Affairs	Bayer / Axion
Sarath Kenekal, DVM, PhD	Clinical & pre-clinical pharmacology & toxicology	Matrix Pharma / Corixa / Salmedix / Chiron
Mike Li, MSc	Clinical manufacturing & analytical chemistry (CMC)	Matrix Pharma / Threshold Pharma / Horizon Pharma
Diann Nagami, PhD	Regulatory Affairs	Syntex Pharma / Pharmacyclics
Shawnya Michaels BSc	Discovery/Screening	Matrix Pharma / ChemGenex / Mountain View Pharma
Qi Xi, PhD	Business Development, China	>20 years chemistry & drug development experience in China

Financing

➤ ***Previous Fundraising***

- ❖ *\$100,000 Seed Round (2010)*

- ❖ *~\$500,000 founder investment to date*

... plus >\$50 million third-party investment from U.S. Natl. Cancer Inst. in VAL-083

➤ ***Multiple Opportunities for Early Revenue and Non-dilutive Financing***

➤ ***Current Offering***

- ❖ ***Convertible Note Financing with 50% Warrant Coverage***

- *Fall-back conversion into common shares upon sale*

- ❖ ***Seeking \$1,500,000***

- ❖ ***Use of Proceeds***

- *Clinical Development of VAL-083*

- *Patents & Intellectual Property Filings*

- *General Working Capital*

Del Mar Pharmaceuticals

Jeffrey Bacha, B.Sc., MBA – President & CEO

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- ***Lead drug approved in overseas markets***
- ***Clinical evidence of efficacy in first target indication***
- ***Well validated, cost effective business model***
- ***Our team has done this before***

Corporate Headquarters:

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Canada V6J 4W6

Clinical Operations:

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